

MEMORANDUM
COUNTY OF PLACER
ADMINISTRATIVE SERVICES DEPARTMENT
PROCUREMENT SERVICES DIVISION

TO: Honorable Board of Supervisors

FROM: Jim Boggan, Purchasing Manager *JB*

DATE: November 17, 2009

SUBJECT: Approve the Award of Competitive Bid No. 9932 to Anderson Carpet & Linoleum Sales Co., Inc. for Floor Covering Installation Services in the Maximum Amount of \$125,000.00

ACTION REQUESTED

Approve the award of competitive Bid No. 9932 to Anderson Carpet & Linoleum Sales Co., Inc. of Sacramento for floor covering installation services in the maximum amount of \$125,000.00 and authorize the Purchasing Manager to sign the resulting blanket purchase order (BPO).

BACKGROUND

The Placer County Department of Facility Services requires an annual contract for a contractor to furnish and install floor covering on an as-needed basis. The County's previous contracted provider of this service discontinued operations, which resulted in early termination of the contract. Bids were solicited in accordance with the requirements of the California Public Contract Code. Fifty vendors were notified by mail of Bid No. 9932. A sole bid response was received from Anderson Carpet & Linoleum. Historically, bid solicitations for the annual floor covering installation contract have resulted in one or two bid responses at most. However, the contractors that have bid on this annual contract in the past are no longer in business. For these reasons Procurement Services determined that a rebid would not result in additional bid responses.

A comparison between Anderson Carpet's bid prices and previous contract prices shows that most of Anderson Carpet's prices are significantly higher; however, Procurement and Facility Services believe that prices offered by Anderson Carpet for floor covering installation are more in line with the current market. Staff determined Anderson Carpet's pricing for tear outs (removal of existing floor covering) is too high and County crews will perform tear outs in lieu of using the resulting contract for this service. A copy of the bid evaluation is submitted as Attachment 1.

FISCAL IMPACT

Upon your Board's approval, a BPO will be issued to Anderson Carpet & Linoleum Sales Co., Inc in the maximum amount of \$125,000.00 for the period of November 30, 2009 through December 31, 2010. Facility Services' Fiscal Impact Statement is attached.

Attachments:

1. Bid Evaluation
2. Facility Services' Fiscal Impact Statement

cc: Dan Olsen, Facility Services
Valerie Bayne, Facility Services

COMPARISON OF BID PRICES TO PREVIOUS CONTRACT PRICES
(Only items with the same unit of measure and similar quantities are compared)

Bid No. 9932 - Annual Floor Covering Installation Contract

Item Description	Unit	PREVIOUS CONTRACT PRICES		ANDERSON CARPET BID PRICES		PERCENTAGE CHANGE	
		Regular Rate	Overtime Rate	Regular Rate	Overtime Rate	Regular Rate	Overtime Rate
Furnish and install glue-down carpet on wood subfloor							
200 yards or less	YD ²	21.77	24.45	25.75	29.28	18.28%	19.75%
Over 200 yards	YD ²	21.14	23.28	20.96	23.63	-0.85%	1.50%
Furnish and install glue-down carpet on concrete subfloor							
50 yards or less	YD ²	22.26	24.40	30.21	34.65	35.71%	42.01%
Over 50 yards	YD ²	21.14	23.28	22.70	25.42	7.38%	9.19%
Furnish and install sheet vinyl on wood subfloor							
100 yards or less	YD ²	34.34	36.48	89.50	106.61	160.63%	192.24%
Over 100 yards	YD ²	29.65	31.86	51.16	59.63	72.55%	87.16%
Furnish and install sheet vinyl on concrete subfloor							
50 yards or less	YD ²	34.34	36.48	89.98	107.10	162.03%	193.59%
Over 50 yards	YD ²	29.65	31.86	51.57	60.64	73.93%	90.33%
Furnish and install 6" vinyl sheet matched covering							
50 yards or less	YD ²	38.08	40.22	114.53	137.35	200.76%	241.50%
Over 50 yards	YD ²	37.35	39.69	72.39	85.70	93.82%	115.92%
Remove top set rubber base (all sizes)	LF	0.05	0.05	1.08	1.31	2060.00%	2520.00%
Remove glue-down carpet from concrete floor	YD ²	1.50	2.00	18.22	22.39	1114.67%	1019.50%
Remove glue-down carpet from wood floor	YD ²	2.00	2.50	18.22	22.39	811.00%	795.60%
Remove sheet vinyl from concrete floor	YD ²	4.00	4.00	43.44	53.42	986.00%	1235.50%
Remove sheet vinyl from wood floor	YD ²	4.00	4.00	43.44	53.42	986.00%	1235.50%
Hourly rate for carpet repair and miscellaneous work	\$/HR	35.00	52.50	96.50	128.00	175.71%	143.81%

791

FISCAL IMPACT STATEMENT

TO: Honorable Board of Supervisors
FROM: James Durfee, Director
DATE: April 3, 2009
SUBJECT: **Fiscal Impact Statement**
BPO for Floor Covering and Installation – RQ049207

The Department of Facility Services has budgeted appropriately for this expense in the Building Maintenance budget. Therefore there is sufficient funding available for this BPO.

Atch 2

1165

