

**MEMORANDUM
COUNTY OF PLACER
DEPARTMENT OF ADMINISTRATIVE SERVICES
PROCUREMENT SERVICES DIVISION**

TO: Honorable Board of Supervisors
FROM: David Seward, Purchasing Manager *DS*
DATE: May 9, 2006
SUBJECT: Recommendation to Award Bid No. 9549 to Empire Safety and Supply in the Maximum Amount of \$230,000.00 for Safety Supplies

ACTION REQUESTED

Award Bid No. 9549 to Empire Safety and Supply of Roseville, CA in the maximum amount of \$230,000.00 for safety supplies, and authorize the Purchasing Manager to sign the resulting BPOs.

BACKGROUND

Over the past three years, Empire Safety and Supply has provided safety equipment to the County under two BPOs, one County-wide, and one for the Office of Emergency Services. Empire Safety has provided excellent service, however the current agreement has been renewed twice, the maximum allowed by the previous Invitation for Bids. Therefore, Invitation for Bids No. 9549 solicited pricing for nine categories of safety supplies, ranging from gloves and hard hats to construction signs and traffic cones. Fifteen priced bids and one no-bid were received. Empire Safety is the lowest bidder on all nine categories. A complete evaluation is submitted as Exhibit A.

FISCAL IMPACT

The resulting County-wide BPO in the maximum amount of \$135,000.00 and Office of Emergency Services BPO in the maximum amount of \$95,000.00 shall be effective for the period May 10, 2006 through March 31, 2007. The Placer County Office of Emergency Services and other County departments budget sufficiently for these routine and necessary expenditures.

Attachment
Exhibit A, Bid Evaluation

Cc: Rui Cunha, Office of Emergency Services

AWARD RECOMMENDATION

Bidder	Category 1	Category 2	Category 3	Category 4	Category 5	Category 6	Category 7	Category 8	Category 9	Total Amt
JC Nelson Supply Co.										\$ -
Fastenal Company	\$ 1,374.52	\$ 10,637.31	\$ 15,672.63	\$ 6,465.16	\$ 16,203.66	\$ 23,994.06	\$ 38,199.15	\$ 24,116.77	\$ 4,143.04	\$ 140,806.30
The Mallory Company	\$ 1,550.41	\$ 12,454.94			\$ 20,138.33	\$ 32,710.18		\$ 24,463.73	\$ 3,834.60	\$ 95,152.19
Delta Hospital Supply								\$ 21,074.63		\$ 21,074.63
US Safety & Supply Co.				\$ 5,576.89	\$ 13,913.54			\$ 20,377.50	\$ 3,004.98	\$ 42,872.91
TCI Indus Supply	\$ 1,571.43	\$ 16,258.56		\$ 7,060.27	\$ 15,819.38	\$ 33,086.63		\$ 26,383.50		\$ 100,179.77
First Line, LLC										\$ -
Industrial Safety Sply	\$ 1,482.41		\$ 12,405.23	\$ 6,428.51				\$ 21,321.30		\$ 41,637.45
Prison Industry Authority										\$ -
PK Safety Supply		\$ 15,438.64								\$ 15,438.64
S & S Supplies & Solutions	\$ 1,516.34			\$ 5,212.78	\$ 14,107.67		\$ 22,321.94	\$ 25,654.20	\$ 3,366.10	\$ 72,179.03
Sierra Safety Co.	\$ 1,527.23	\$ 13,741.57		\$ 6,219.82	\$ 13,496.02	\$ 26,314.99	\$ 20,666.76	\$ 35,986.67		\$ 117,953.06
United Rentals		\$ 13,048.98	\$ 13,360.67	\$ 7,624.62				\$ 26,069.79		\$ 60,104.06
CA Service Tool		\$ 12,200.76	\$ 11,622.15		\$ 14,478.75	\$ 30,094.35	\$ 28,862.58	\$ 26,238.71		\$ 123,497.30
Empire Safety & Supply										
Priority One Emergency										

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