



**MEMORANDUM**  
**ADMINISTRATIVE SERVICES**  
**PROCUREMENT DIVISION**  
County of Placer

TO: Board of Supervisors  
DATE: June 27, 2017  
FROM: Brett Wood, Purchasing Manager  
SUBJECT: LED Area Luminaires – General Wholesale Electric Supply

---

**ACTION REQUESTED**

Approve the award of competitive Bid No. 10642 to General Wholesale Electric Supply of Auburn, CA, for the purchase of seventy-seven Light-Emitting Diode Area Luminaires on behalf of Building Maintenance for a total of \$59,895, to be installed in the Finance Administration Building parking lot. Funding is provided by FY2017-18 Proposed Budget for Capital Project 704517-Energy Conservation.

Authorize the Purchasing Manager to sign all required documents.

**BACKGROUND**

The Department of Public Works and Facilities' Building Maintenance Division is upgrading the lighting at the Finance Administration Building parking lot to light-emitting diodes (LEDs) as part of the County's ongoing transition to energy-saving LED lighting at various facilities. The current lights in the parking lot use more energy than LEDs. Building Maintenance submitted a request for the purchase of seventy-seven LED area luminaires to replace the existing parking lot lights.

Building Maintenance and the Procurement Services Division developed Invitation for Bids No. 10642 to solicit bids for the purchase and delivery of seventy-seven LED area luminaires. The bid was distributed via the County's Public Purchase system to fifty-two potential bidders and was advertised on the County's website. No addendums were issued for this bid. Twenty-nine companies viewed the bid online and a total of four responsive bids were received. The bids were evaluated based on the compliance with the bid specifications, cost, terms and conditions. Only one bidder offered a prompt payment discount and was certified to receive local vendor preference credit, but the discount and credit did not affect the results of the bid. The bid results show that General Wholesale Electric Supply is the lowest responsive and responsible bidder.

Building Maintenance has reviewed the response from the lowest bidder and concurs with the award recommendation. No bid protests were received.

Therefore, your Board's approval is required to proceed with the award of a purchase order to General Wholesale Electric Supply in the total amount of \$59,895.

**FISCAL IMPACT**

Funding is provided by FY2017-18 Proposed Budget for Capital Project 704517-Energy Conservation.

cc: Valerie Bayne, Administrative Services Manager  
Duane Espinoza, Sr. Supervising Building Crafts Mechanic

